

## **PERSONALITY DEVELOPMENT - QUALITIES OF A LEADER**

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### **ABSTRACT:-**

Anyone aspiring to leadership should know the skills that effective leaders have and ways in which they may be developed. This chapter is on personality development and leadership. The skills required for developing oneself as a leader is identified and discussed. The importance of Leadership and Personality Development is the need of the industry, there are so many qualifications, a marketing Establishments want their employees and their applicants to process. Experts in the tourism and hospitality industries emphasized that personality has a high weight during the screening process, though of course when applicants get hired, they need to have this striking and pleasing personality always.

***Key words: Personality development, Leadership, communication skills, learning at work.***

### **INTRODUCTION:-**

A Leadership - it is a reflection of someone's personality in a stronger way and the one who takes others responsibilities. People are able to discover a different part of one's persona when he or she is in the leading position. In other words, we can say a foreman is a person to whom other people look up for better suggestions and guidance. A person who leads a team or a group has to face lots of challenges and need to bear responsibilities. That's why holding a higher position is not everyone's cup of tea. For that reason, we can make a strong connection between leadership skills and people's personalities.

A leader does not necessarily mean a political leader, a Manager or a CEO of the company. A leader can be any person to whom others look up to for suggestions or decisions or for general guidance. It is generally said that leaders are born but I am of the opinion that leaders can be created. Leadership is a personality trait that a person may possess right from the birth or develop with time under some personality development guidance or training. It is true that not every person can

become a leader as there are many qualities that should be developed in a person to become a leader. Many of us have the leadership qualities but we may not be aware of them. We come across these qualities at some time in our life and it is then when we slowly recognize our leadership qualities.

**To become a good leader, the following few qualities are must:-**

### **Leadership skills-**

Everyone wants a speedy pace in their career and for that, people need to enhance their persona to grab better and prosperous opportunities in their lives. When you have to adopt some strategies in your temperament. Take a moment and read this write-up to understand the significance of these five skills to develop leadership in your personality. Indeed, leadership is an inborn trait but some develop these skills by inculcating some trades in their persona.

- 1. EFFECTIVE COMMUNICATION SKILLS:-** Communication skill is one skill that will help you to gain cooperation and also to convey your goals, vision and decisions to all in the most understandable manner. The ability to gain the cooperation and support of others through negotiation and influence depends directly upon communication skill. And all these things are most essential to become a leader. Active listening is also an essential part of communication. Unless you are a good listener you cannot have good communication skills. Hear more, speak less.
- 2. ABILITY TO SOLVE THE PROBLEMS:-** The people choose a person to be their leader for he has the quality to listen to their problems, understand them and give them a solution. Listen to the problems carefully and then analyse them. They may not be as easy to solve as they seem to be or maybe they are not as difficult to handle as they look. A leader is the one who has solutions ready for the problem. Sometimes the solution may be the simplest thing to do but it may not click into the mind of all the people.
- 3. ABILITY TO MOTIVATE:-** Having good communication skills also assist in motivating others. A good leader is one who apart from being self-motivated also has the ability to motivate others. Most of us know how well we can do just by a spark of motivation. Also, if the leader is motivated then half of the job of motivating others is already done. A leader should emphasize on developing the morale of the employees and set an example for them and allow the team to be part of planning and problem solving.

**4. HAVING A WIDE VISION:-** A leader should create the vision and should inspire others to act in the direction of that vision. Your vision statement is a picture of the future. Your vision shows your attitude towards life, what you want to achieve in life and how far you want to go. Your vision tells you where you want to move thus making your directions clearer. Without a vision, you would be easily carried by other's expectations.

**5. TAKING DECISIONS AND RESPONSIBILITY OF THE CONSEQUENCES:-** People are afraid of taking decisions because they are not ready for taking the responsibility of the upcoming consequences. Fear of consequences keeps them away from taking a decision. Leaders are confident of their ability and thus they do not mind taking decisions most of the times. Just remember that you may make a mistake while taking a decision but you should never give up. One should rather learn from your mistakes and just go ahead.

Everyone wants a speedy pace in their career and for that people need to enhance their persona to grab better and prosperous opportunities in their lives. When you have desires to take your skills to the next level, you have to adopt some strategies in your temperament. Take a moment and read this writer-up to understand the significance of these five skills to develop leadership in your personality. Indeed, leadership is an inborn trait but some develop these skills by inculcating some traits in their persona.

- **Ability to think strategically for achieving goals**
- **Developing effective communication skills to express your thoughts clearly**
- **Ability to manage people and motivate them for great outputs**
- **Ability to make a decision and responsible for own choices**
- **Ability to manage your 24 hours efficaciously**

### **How to develop leadership skills in your personality?**

After getting the idea of what kind of skills you need to inculcate in your persona, you need to move to another step for the inclusion of these skills in your life. When you have these abilities in your character, you will have an improved and enhanced version of yourself. For the development of leadership skills in your temperament, read the following steps carefully :

- **Don't be rigid for learning**

Life is a never-ending road of erudition and learning .Don't be shy or rigid for learning

new skills at any stage of your life.Through learning, you can boost your capability and

confidence level. So, grab the opportunities of learning and build a strong personality.

- **Step out of your comfort zone**

Test your skills and knowledge by allowing yourself to work outside your comfort zone.If

you stick to your comfort zone, you will degrade your performance. Thus, always try to

do something which you find difficult to complete as in the higher position, sometimes

you have to take the decision instantly.

- **Don't limit your capabilities**

Go beyond the expectation of people who think you are weak and sufficient. Whenever

you limit your abilities and your progress, you will lose to prosper your skills.Go for what

is not asked as this will provide you a chance to show your calibre through your

performance. This habit will help you to develop a hard-working code in the long run.

- **Don't misunderstand your abilities for being a leader**

Grab the opportunity which provides you the chance to lead and involve yourself in

those activities that offer you to be part of the leading position instead of waiting for the

right time. Every opportunity will work if you know how to use it because every time is

the right time.

## **CONCLUSION:-**

I hope you got an idea of how leadership skills help you to build your personality.Working in a higher position may or may not be the part of your life,

but your influencing personality matters which totally depends on your effort and skills. Hence my leadership development plan would be such that it makes me an overall groomed individual, inhibiting the leading traits of empathy, patient listener, leadership motivation, agreeableness and conscientiousness. Also, since I inherit features like extraversion, cognitive antecedents and strong determination, I would aspire to go smooth on the path of success, by driving along the aforementioned inhabitants.

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